CITYVIE INSPIRE.



Celebrating the Best of Fayetteville One Story at a Time

2021 MEDIA KIT

Inform. Involve. Inspire.



CityView Magazine is committed to informing, involving and inspiring our readers by telling good stories that matter. We also are committed to holding ourselves to the highest journalistic and design standards so that we tell the message of your business inside the glossy pages of a quality publication. Our readers know and trust our long-term commitment to serving our rapidly growing community. Our ever-increasing circulation and popularity are solid proof.



Audience



Readership 56,794 across platforms*





SHousehold Income



*Readership across a variety of platforms, including print, digital, website, social media and e-newsletters. **47% of readers report household income over \$100,000 per year.



seeing an ad in CityView



% of US adults who read magazines in the last 6 months



This includes **93% of those under 35** and **95% of those under 25**

(GFK MRI)



With a **\$3.94 return for every \$1 spent** A full **50% higher** than the \$2.63 average ROI from digital display and **more than double** the \$1.52 from digital video. (Nielson Catalina Solutions)

Which medium offers the highest ROI according to more than 1.400 US advertisers



Which audience reports being more engaged when reading a print magazine than other types of content

WOMEN 18-64 years of age who regulary buy one or more magazines (Baur Media)



What Our Advertisers Are Saying

"Cape Fear Valley Health and CityView magazine both have this community at heart. It's a pleasure to be able to work with a first-class publication to help us spread the word about all the good things we're doing." - Mike Nagowski, CEO Cape Fear Valley Health System

"The quintessential local magazine, CityView is a publication providing lifestyle news and articles about many fascinating people of our area. Each publication focuses significantly on this area's small business entrepreneurs. Westwood Shopping Center utilizes CityView's advertising opportunities as a tool to reach a broad audience for our vast array of merchants. We recognize their skill, from writers to a business-minded staff with a keen eye for visuals. They are experts in all things local." – Meredith Player Stiehl, Westwood Shopping Center

"Fayetteville Academy is not just an advertiser in CityView magazine, but rather a partner with them. We both share the goal of making Fayetteville a better place in which to live and learn. We are thankful and proud that we have spent so many years working together with CityView to achieve that goal, and we look forward to many more successful years together ahead." – Ray Quesnel, Head of School, Fayetteville Academy

"Our experience with CityView magazine has been nothing less than superior. From the sales process to ad development to the response from our community, we are very pleased with the product and its impact on our business."

– Mark Rice, President/CEO, Callahan & Rice



"Each publication focuses significantly on this area's small business entrepreneurs."

What Our Readers Are Saying



"CityView of Fayetteville is one of the few things I read cover to cover."

"Your beautiful and iconic magazine represents Fayetteville with so much pride and love!" - Angie Malave

"I really appreciate the diversity in the magazine." - *Jeff Womble*

"We have a great local magazine, CityView of Fayetteville. It is one of the few things I read cover to cover." – Patti Politt

"CityView allows me to keep up with what's going on in Fayetteville while I'm in college."

– University of North Carolina senior Gray Hurley

"CityView has become the voice of the city of Fayetteville, and lets all who read it see what the real Fayetteville is all about. We are all fortunate to have it as our message." - Bill Owen

Editorial Calendar

RECURRING:

Fascinating Fayetteville, photo essay Good Eats Good Reads Events Calendar Seen @ the Scene

JANUARY

HEALTH & WELLNESS

FEATURES: Fitness Trends, Healthy Eating, Seniors In The City, Fashion PROFILES: Personal Care Service Providers ONLINE: Fitness In Fayetteville, Healthy Meals COMMUNITY EVENTS: CFVH Foundation Gala

Ad Deadline: December 23 SPECIAL PUBLICATION: MEDICAL DIRECTORY

FEBRUARY

ROMANCE FEATURES: Bridal/

Weddings, Food & Wine, Black History Month PROFILES: Women In Business ONLINE: Weddings In

Fayetteville, Fayetteville's Black History

Ad Deadline: January 22

MARCH

HOME & GARDEN

FEATURES: March Madness, St. Patrick's Day, Women's History

PROFILES: Insurance Agents ONLINE: History of Women In Fayetteville, Women Leaders/Businesswomen CITYVIEW SIGNATURE EVENTS: Ladies Night Out Ad Deadline: February 19

APRIL FAITH

FEATURES: Faith, Dogwood Festival, Woodpeckers PROFILES: Faith Leaders ONLINE: Faith Leader Profiles, Dogwood Festival, Spotlight ONLINE: Steeple ID Contest, Faith Leader Profiles COMMMUNITY EVENTS: Dogwood Festival

Ad Deadline: March 26

MAY

TRAVEL FEATURES: State of Downtown Report, Day Trips, Pets Are Like Family PROFILES: Pet Service Providers ONLINE: Petfest Photo Contest, Nominate a Nurse CITYVIEW SIGNATURE EVENTS: State of Downtown Luncheon COMMMUNITY EVENTS: PetFest Ad Deadline: April 23

JUNE

THE GREAT OUTDOORS FEATURES: Perfect Picnics, Al Fresco Dining, Backyard Dining PROFILES: Men In Business ONLINE: Micro Brewery Map, Men In Business Spotlights COMMUNITY EVENTS: Blues & Brews

Ad Deadline: May 21





JULY

AMERICA THE BEAUTIFUL FEATURES: Red, White and Blue, Military, Cars PROFILES: Veterans ONLINE: Submit a Single, Antiques in Fayetteville CITYVIEW SIGNATURE EVENTS: Summer in the City

COMMMUNITY EVENTS: Fayetteville Symphony Ad Deadline: June 25

AUGUST

EDUCATION

FEATURES: Families, Parenting, Back To School PROFILES: Family Businesses ONLINE: Family Business Spotlight, Back To School Tips Ad Deadline: July 23

SEPTEMBER ARTS & CULTURE

FEATURES: New Seasons, Live Music, Indigo Film Festival PROFILES: Young Professionals ONLINE: Nominate an Artist, Art Agency Spotlights CITYVIEW SIGNATURE EVENTS: Food, Wine & ART COMMMUNITY EVENTS: Taste of Fayetteville, International Folk Festival Ad Deadline: August 20

OCTOBER

FACES OF FAYETTEVILLE FEATURES: Faces of Fayetteville, This Is My CityView, Single In The City PROFILES: Real Estate Agents

ONLINE: Young Professionals, Fayetteville's Hot Spots

Ad Deadline: September 24 SPECIAL PUBLICATION: BUSINESSVIEW

NOVEMBER

GIVING

FEATURES: Charitable Giving, Non Profit Agencies, Community Service Guide, CityView Impact Awards

PROFILES: Professional Services

ONLINE: Non Profit Profiles, Nominate a Volunteer

CITYVIEW SIGNATURE EVENTS: Community Impact Awards Luncheon

Ad Deadline: October 22 SPECIAL PUBLICATION: GUIDE TO GIVING

DECEMBER

HOME FOR THE HOLIDAYS FEATURES: Holiday Homes,

Gift Ideas, Holiday Recipes PROFILES: Lawyers ONLINE: Local Gift Guide, Christmas in Fayetteville Ad Deadline: November 19



Distribution

PROVEN. VERIFIED. AUDITED.



Circulation and survey information from CVC has confirmed that CityView is the leader in readers. More people read CityView than any other magazine in the area. And best of all, our readers use CityView as they plan their purchases. Advertise in CityView and get the results you want.

DISTRIBUTED TO

CityView Magazine distributes 15,000 copies monthly to households, businesses, medical/ dental offices, post offices, restaurants, gyms, spas, cafes, specialty shops and professional offices throughout the community.

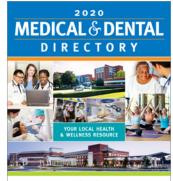
Targeted direct mail distribution of 11,250 to key demographic households in Cumberland County including military officer housing on Fort Bragg.

RACK LOCATIONS

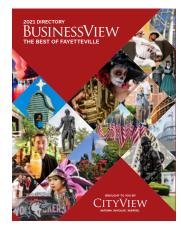
Magazines are strategically distributed to over 100 rack locations throughout Fayetteville, Fort Bragg, Hope Mills, Spring Lake and Cumberland county.

For a complete list, see our website www.cityviewnc.com/rack-locations.

Other Publications



CAPE FEAR VALLEY HEALTH A comprehensive guide to health care in Cumberland County and surrounding areas



MEDICAL DIRECTORY

CityView publishes 8,000 copies of this valuable directory that is available year-round to our readers. They are distributed all over Cumberland County, throughout the year, in medical and dental offices as well as high-traffic retail outlets.

A sharable online version of the directory can be found at www.cityviewnc.com.

BUSINESSVIEW

CityView has helped introduce residents to local businesses, helped these businesses grow and championed local entrepreneurs who both take brave risks and endeavor to give back. These people and their stories are at the heart of our community and its success. We shine the spotlight on those who stand above the rest.

MEDICAL DIRECTORY PRICING

| 2 page center spread | \$5,795 |
|-----------------------|---------|
| 2 page spread | \$4,795 |
| Back cover | \$4,195 |
| Inside back | \$3,775 |
| Inside front cover | \$3,595 |
| Opposite inside front | \$3,395 |
| Opposite inside back | \$2,595 |
| Full page | \$2,195 |
| 2/3 page | \$1,895 |
| 1/2 page | \$1,495 |
| 1/3 page | \$1,095 |
| 1/6 page | \$585 |
| Enhanced listing | \$295 |

BUSINESSVIEW PRICING

| Two page spread | 17 x 11.125 | \$3,300 |
|---------------------|----------------|---------|
| Back cover | 8.625 x 11.125 | \$2,900 |
| Inside front cover | 8.625 x 11.125 | \$2,750 |
| Inside back cover | 8.625 x 11.125 | \$2,595 |
| Full page | 8.625 x 11.125 | \$2,200 |
| 2/3 page square | 7 x 6.25 | \$1,900 |
| 1/3 page horizontal | 7 x 3 | \$1,100 |
| 1/6 page square | 3.375 x 3 | \$550 |

CityView Magazine advertisers will receive their contracted CityView rate in BusinessView.

Advertising Rates

CITYVIEW PRICING

| SIZE 15% premium for guaranteed placement | OPEN RATE | 3 ISSUES | 6 ISSUES | 12 ISSUES |
|---|------------|------------|------------|------------|
| DISCOUNT | | 5% | 10% | 20% |
| 1/6 | \$550.00 | \$522.50 | \$495.00 | \$440.00 |
| 1/3 | \$1,100.00 | \$1,045.00 | \$990.00 | \$880.00 |
| 1/2 | \$1,400.00 | \$1,330.00 | \$1,260.00 | \$1,120.00 |
| 2/3 | \$1,900.00 | \$1,805.00 | \$1,710.00 | \$1,520.00 |
| FULL | \$2,200.00 | \$2,090.00 | \$1,980.00 | \$1,760.00 |
| PREMIUM POSITIONS | | | | |
| Inside front cover | \$2,750.00 | \$2,612.50 | \$2,475.00 | \$2,200.00 |
| Op inside front or back cover | \$2,525.00 | \$2,398.75 | \$2,272.50 | \$2,020.00 |
| Inside back cover | \$2,595.00 | \$2,465.25 | \$2,335.50 | \$2,076.00 |
| Back cover | \$2,900.00 | \$2,755.00 | \$2,610.00 | \$2,320.00 |
| Two page spread | \$3,300.00 | \$3,135.00 | \$2,970.00 | \$2,640.00 |

Price per issue ~ all prices are net. Failure to comply with the advertising volume agreed to in this agreement will result in a billing adjustment back to the effective rate earned.



OTHER SERVICES

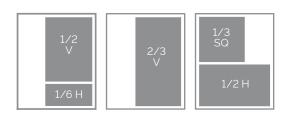
| Ad layout and design \$50 | |
|---------------------------|--|
| Photography services | |
| Reprints \$25 per page | |

NON PROFIT RATE

All documented 501(c)3 organizations qualify for 30% off the open rate.

DIGITAL SPECIFICATIONS

Trim size is 8.375" x 10.875". Digital ads must be 300 dpi PDF. Keep live matter 0.375" from all sides that bleed, 0.25" from trim. All finished art is due on or before the material deadline. CityView makes no guarantee of an exact color match on a proof.



AD SIZES

| Two page spread | 17 x 11.125 |
|----------------------|----------------|
| Full page with bleed | 8.625 X 11.125 |
| Full page live area | 7.75 X 10.25 |
| 2/3 page vertical | 4.625 X 9.5 |
| 1/2 page horizontal | 7 x 4.625 |
| 1/2 page vertical | 4.625 X 7 |
| 1/3 square | 4.625 X 4.625 |
| 1/6 page horizontal | 4.625 X 2.25 |

Weekly Newsletters

NEWSLETTERS

TUESDAY

CityView Insider

Columnist Bill Kirby, Jr. reflects on people, places and life's lessons; editor Kim Hasty shares a weekly conversation starter

THURSDAY

The Fay-List

Your go-to spot for learning about the best events happening this weekend and beyond!

FRIDAY

Pressbox

Get the latest in local sports features and scores from award-winning sportswriter Earl Vaughan Jr., a member of the N.C. High School Athletic Association Hall of Fame.

Newsletter Sponsorship

Leaderboard and Top Sidebar Non-Contracted \$1.000 Contracted Advertiser Rate \$800

Sidebar Advertisement #1

| Non-Contracted | \$500 |
|-----------------|-------|
| Contracted | |
| Advertiser Rate | \$400 |

Sidebar Advertisement #2

| Non-Contracted | \$500 |
|-----------------|-------|
| Contracted | |
| Advertiser Rate | \$400 |

Prices are per newsletter per month.

SIZES:

Leaderboard (970 x 90)

Top Sidebar (190 x 400)

Sidebar Advertisement (190 x 225)



FROM EDITOR KIM HASTY









Leaderboard

Top Sidebar

Sidebar Ad #1

Sidebar Ad #2

Digital Engagement Pricing

DIGITAL EDITION SPONSORSHIP





WEBSITE

Website Banner Non-Contracted\$300 Contracted Advertiser Rate\$240



CUSTOM DIRECT E-MAIL

Limited to one per month. Only available to contracted advertisers......\$500



SOCIAL MEDIA PROMOTION PACKAGE

- Three sponsored posts to Facebook group with image, tag, and custom messaging
- Two Instagram posts with image, tag and custom messaging

Social Media Promotion Package Non-Contracted......\$300 Contracted Advertiser Rate......\$240

cted Advertiser Rate......





FACEBOOK LIVE

| Non-Contracted | \$500 |
|----------------------------|-------|
| Contracted Advertiser Rate | \$400 |



Professional Profiles



Spread the word! CityView gives you the opportunity to tell our readers all about your business and the quality services and products you have to offer them. Simply submit the details of your business, along with a high resolution digital image. If you need either editorial or photographical expertise, we are here to help.

JANUARY PERSONAL CARE SERVICE PROVIDERS

FEBRUARY WOMEN IN BUSINESS

MARCH INSURANCE AGENTS

APRIL FAITH LEADERS

MAY PET SERVICE PROVIDERS

JUNE MEN IN BUSINESS

JULY VETERANS

AUGUST FAMILY BUSINESSES

SEPTEMBER YOUNG PROFESSIONALS

OCTOBER REAL ESTATE AGENTS

NOVEMBER PROFESSIONAL SERVICES

DECEMBER LAWYERS

ALL PROFESSIONAL PROFILES INCLUDE:

Business Name, Logo, Address, Phone Number, Website (see samples) 1/4 page profile \$495 up to 100 words 1/2 page profile \$995 up to 200 words Full page profile \$1,750 up to 300 words





YOU WILL ALSO RECEIVE:

- Framed "As Seen in CityView" print of your profile
- Five copies of the edition featuring your profile
- One featured post via CityView Facebook

Signature Events



CityView will be hosting a variety of exciting events throughout the year. Your sponsorship of these events will put your business front and center for audiences that care about our community.



SPONSORSHIP OPPORTUNITIES

PRESENTING RIGHTS - \$5,000 Company name shown as presenting sponsor

PLATINUM – \$2,500 GOLD – \$1,000 SILVER – \$600

Sponsorship levels will include various amounts of advertising both print and digital, tickets for attendance, booth and booth space (when applicable), signage and logo placement at events and in event collateral.





FEBRUARY LADIES NIGHT OUT

MAY STATE OF DOWNTOWN LUNCHEON

JUNE SUMMER IN THE CITY

SEPTEMBER FOOD, WINE & ART

NOVEMBER CITYVIEW COMMUNITY IMPACT AWARDS LUNCHEON

Contact Us



PUBLISHER Tony Chavonne tony@chavonne.net

EDITOR Kim Hasty khasty@cityviewnc.com

GENERAL MANAGER Ashlee Cleveland acleveland@cityviewnc.com

CREATIVE DIRECTOR Melissa Nelson mnelson@cityviewnc.com

AUDIENCE ENGAGEMENT MANAGER Kathryn Kelly kkelly@cityviewnc.com

SALES & MARKETING MANAGER

Malia Kalua Allen malia@cityviewnc.com 910-920-6640

ACCOUNT EXECUTIVES

Jamie Carter jcarter@cityviewnc.com 910-635-5177

Marshall Waren mwaren@cityviewnc.com 910-624-4175

Robin Wiggs rwiggs@cityviewnc.com 910-247-2600

DISTRIBUTION

John Jones jjones@cityviewnc.com

> Jennifer Baker Judy Jones



ADVERTISER SUBSCRIPTION

Do you wish to receive (continue to receive) a free subscription to CityView?

| Yes No |
|---|
| Signature (required): |
| Name (please print): |
| Company Name: |
| |
| Company Address: |
| City/State/Zip: |
| Cellphone: |
| |
| Fax: |
| Account Executive: |
| |
| Date: |
| Please return complete form to address below. |