# HONOLULU Magazine

2022 MEDIA MARKETING KIT

### Demographics

#### **READER PROFILE**

Age 18 – 34	30%
Age 35 – 44	<b>16%</b>
Age 45 – 54	<b>18%</b>
Age 55 – 64+	<b>36%</b>
Average Age	55

#### ▶ GENDER

Female	. 61%
Male	.39%

#### **EDUCATION**

Graduated college	<b>68%</b>
Post graduate study	27%

#### ▶ ENGAGEMENT

Keeps the magazine for more	
than one month <b>74</b> 9	/0
Took action as a result of	
reading the magazine <b>73</b> 9	/0
Visited a restaurant789	/o

#### **SPENDING POWER**

Average Household Income:	\$213,000
Greater than \$100,000	82%
Greater than \$150,000	<b>48%</b>
Greater than \$200,000	28%

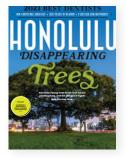
#### PLAN TO PURCHASE IN THE NEXT 12 MONTHS

Automobile	.31%
Cleaning Services	.43%
Dining & Entertainment	.78%
Financial Planner	.31%
Furniture/Home furnishings	.59%
Health Club/Exercise	.41%
Home Improvements or supplies.	.43%
Jewelry	.29%
Lawn & Garden Supplies	.46%
Major Home Appliances	.31%
Medical Services/Physicians	.53%
Men's Apparel	.56%
Pet Supplies	.31%
Pharmacist/Prescription Service	.45%
Real Estate	.12%
Tax Advisor/Tax Services	.31%
Vacations/Travel	.42%
Veterinarian	.32%
Women's Apparel	.72%

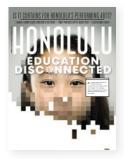


# 2022 Editorial Calendar

\*Subject to change | 11/10/2021











#### FEBRUARY

Editorial: Best Dentists, Sour Poi Awards, Style, 'Ono, Calendar Special Section: Best Dentists, Healthy Living Space Close: 11/15 Materials Due: 11/19 On Sale: 1/26

#### MARCH

Editorial: TBD, Style, 'Ono, Calendar Special Section: Faces of Hawai'i, West O'ahu Space Close: 1/3 Materials Due: 1/7 On Sale: 3/2

#### APRIL

Editorial: Women's Issue, Style, 'Ono, Calendar Special Section: Women's Issue, Summer Programs Guide Space Close: 1/31 Materials Due: 2/4 On Sale: 3/30

#### MAY

Editorial: Best in Real Estate/ Homebuyers Guide, Mental Health, Style, 'Ono, Calendar Special Section: Life Interrupted Space Close: 2/21 Materials Due: 2/25 On Sale: 4/27

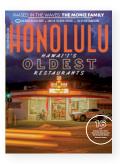
#### JUNE

Editorial: Top Doctors, Restaurant Guide Style, Calendar Special Section: Top Doctors, Healthy Living, Restaurant Guide Space Close: 4/4 Materials Due: 4/8 On Sale: 6/2











#### JULY/AUGUST

Editorial: Best of Honolulu, Private School Guide, 'Ono, Style, Calendar Special Section: Private School Guide Space Close: 5/2 Materials Due: 5/6 On Sale: 7/14

#### SEPTEMBER

Editorial: Hale 'Aina, Style, Calendar Special Section: Windward O'ahu Space Close: 6 /13 Materials Due: 6/17 On Sale: 8/31

#### OCTOBER

Editorial: TBD, Style, 'Ono, Calendar Special Section: College Guide Space Close: 7/18 Materials Due: 7/22 On Sale: 9/28

#### NOVEMBER

Editorial: Lāhui Rising, Style, 'Ono, Calendar Special Section: Hawai'i Gives Back Space Close: 8/22 Materials Due: 8/26 On Sale: 11/2

#### **DECEMBER/JANUARY**

Editorial: Best Lawyers, Style, 'Ono, Calendar Special Section: Best Lawyers, Kūpuna Resource Guide Space Close: 10/3 Materials Due: 10/7 On Sale: 12/2

### 2022 Print Advertising Rates

( Print rates are net, pre-tax.)

#### FOUR COLOR DISPLAY ADS

N RATE
05
55
70
80

Bleed: 10% Additional

Premium Position: 15% Additional

#### **COVERS** (RATES INCLUDE COLOR, BLEED AND POSITION)

SIZE	10x	4x	OPEN RATE
Inside Front Cover	\$7,310	\$9,550	\$11,350
Inside Back Cover	\$6,365	\$8,270	\$9,815
Back Cover	\$7,675	\$9,950	\$11,810

#### INSERTS

Rates for pre-printed inserts, gatefold cover, gatefold insert, catalogs, scent strips or business reply cards available upon request.

Inserts count as one insertion towards frequent discount rate. Publisher must not be consulted for mechanical, postal and/or other requirements. Sample of preprinted insert and paper stock must be submitted prior to prepress film deadline.

#### NONPROFIT RATE

10x rate, applicable to not-for-profit 501(c)(3) organizations.

#### **AD PRODUCTION RATES**

#### Full Page: \$500

Includes two hours of layout and design, up to five 8.5" x 11" basic scans, and two b/w laser proofs.

#### 2/3 and 1/2 Page: \$350

Includes 1.5 hours of layout and design, up to three 8.5" x 11" basic scans, and two b/w laser proofs.

#### 1/3 Page and smaller: \$300

Includes 1 hour of layout and design, up to three 8.5" x 11" basic scans and two b/w laser proofs.

#### **RESIZE OF EXISTING AD**

HONOLULU can resize an existing Macintosh QuarkX-press® or Macintosh Adobe Illustrator® file to fit.

Full Page: \$125 2/3 and 1/2 Page: \$60 1/3 Page and smaller: \$50

#### **ADDITIONAL SERVICES**

Layout and design: \$50/hour (Minimum one hour, does not include scans, proofs or color output)

#### Scans: \$250

*Basic Scans:* **\$10** (35mm slides, prints or transparencies)

Premium Scans: **\$80** (Larger than 8.5" x 11")

#### **Contract Proofs**

8" x 10", color proof: **\$50** 

### 2022 Print Advertising Specs

#### **BLEED ADS**

SPACE		W	Н
2-Page Spread	TRIM BLEED	16" 16.25	10.875" 11.125
	LIVE	15.5	10.375
Full Page	Т	8	10.875
	В	8.25	11.125
	L	7.5	10.375
Double 1/2	Т	16	5.333
Page Spread	В	16.25	5.583
	L	15.5	4.833
2/3-Page	Т	5.165	10.875
Vertical	В	5.415	11.125
	L	4.665	10.375
1/2-Page	Т	3.885	10.875
Vertical	В	4.135	11.125
	L	3.385	10.375
1/2-Page	Т	8	5.333
Horizontal	В	8.25	5.583
	L	7.5	4.833

#### NON-BLEED ADS

SPACE	W	Н
2-Page Spread	15.5"	10.375"
Full Page	7	10
Double 1/2-Page Spread	14.92	4.875
2/3-Page Vertical	4.625	10
1/2-Page Vertical	3.4272	10
1/2-Page Horizontal	7	4.875
1/3-Page Vertical	2.25	10
1/3-Page Horizontal	4.625	4.875

#### DIGITAL SPECIFICATIONS

HONOLULU® accepts digital ads only on Macintosh-formated media. The client or agency must provide a color proof of the ad, which will be used for color reference only. It is the responsibility of the client to color the proof prior to submittal.

#### AD FORMATS:

Our preferred file format is PDF/X-3: 2002

- PDF files must have fonts and images embedded. All color should be in CMYK mode (spot/Pantone colors are not allowed).
- Images should be 300 dpi scaled to 100%. Please be sure to turn bleeds on when exporting to PDF (if submitted an ad with bleeds). All crop marks/page information should be offset by .25" (18 pt) to fall outside the bleed area.

#### ADDITIONALLY WE ACCEPT THE FOLLOWING FORMATS:

Macintosh Adobe Illustrator® CC or earlier, Adobe Photoshop® CC, Adobe InDesign® CC or earlier.

- Include all screen and printer fonts and all CMYK graphics files. For Indesign files, please include PDF/X-1a:2001.
- TIFF or EPS files must be submitted at 300 dpi. CMYK or grayscale at actual size with all fonts converted to outlines.
- Adobe Illustrator® CC EPS files are also acceptable, provided that all type is converted to outlines, support images are embedded and in CMYK format.

#### **DISK FORMATS:**

CD-ROM, DVD-R single layered.

#### E-MAILED ADS:

Email attachments less than 4 MB may be sent to production@pacificbasin.net. It is the responsibility of the client and/or agency to confirm reception of e-mail with as well as provide color proof.

#### FTP:

Transferring large files over the internet is also an option. If interested, please ask your account executive for more information.

#### ORIENTATION





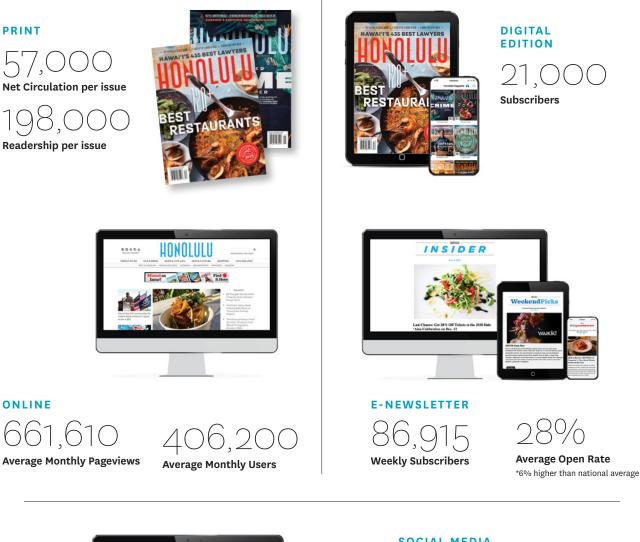
#### MECHANICAL SPECIFICATIONS:

Offset printing on coated stock. Double column 4.625 inches. Column width 2.25 inches. 3 columns per page. 133 to 150 line screen.



## By The Numbers

HONOLULU Magazine reaches readers through multichannel brand platforms.





Sources: CVC Audit 2019, Google Analytics March-August 2021. Social Media numbers based on September 2021.

### e-Newsletters

**HONOLULU** Magazine delivers 4 unique e-newsletters each week with an average 28% open rate. Each newsletter highlights a different topic: restaurant news, special event picks, current events, lifestyle and family fun. You can purchase a dedicated e-newsletter or sponsored content within the e-newsletter.



### HONOLULU FROLIC family

### 2022 Digital Packages (Net Rates) \*Effective | 1/1/2022

#### GROW YOUR IG FOLLOWING

#### \$1,500/NET + \$50 GIVEAWAY

- · 1 Instagram giveaway follow us, follow you, tag a friend model
- $\cdot$  4 Instagram story posts pushing people to the giveaway post
- 1 sponsored pick in an editorial e-Newsletter to promote the giveaway

#### AWARENESS CAMPAIGN

#### ▶ \$3,500/NET

- Banner ad placement with 35,000 impressions
- $\cdot$  1 sponsored post
- 1 sponsored pick e-Newsletter
- 1 dedicated e-Newsletter
- $\cdot$  2 social media posts

#### MARKET PRESENCE

#### ▶ \$6,000/NET

- Banner ad placement with 40,000 impressions
- 1 sponsored post
- 2 sponsored picks e-Newsletters
- 1 dedicated e-Newsletter
- 4 social media posts
- 1 IG contest

#### MARKET DOMINANCE

#### ▶ \$8,500/NET

- Banner ad placement with 50,000 impressions
- · 2 sponsored posts
- 2 sponsored picks e-Newsletters
- 2 dedicated e-Newsletters
- $\cdot$  4 social media posts
- 1 IG Reel
- $\cdot$  1 IG takeover for 24 hours
- (includes unlimited IG stories + 4 IG feed posts)

#### À LA CARTE

- ROS Banner Advertising:
  \$25 CPM
  - 970 x 250 = \$1,000 for 1 Month (desktop only)
- Sponsored Web Post:
  \$1,500 net
- Sponsored Pick e-Newsletter:
  - 1st Position: \$850/net
  - 2nd Position: \$700/net
- Dedicated e-Newsletter: · \$2,000 net
- Homepage Takeover:
  - \$2,000 (24 hours)

#### SOCIAL MEDIA: \$750 PER POST

- Facebook & Instagram:
  - 1200 pixels wide

#### **BANNER ADS**

#### NATIVE CONTENT

Banner Ad Units:
 1. 300 x 250 pixels
 2. 320 x 50 pixels

3. 728 x 90 pixels

- Sponsored Post:
  200-250 words
- 1200 pixel wide photo
- URL Link
- <page-header><complex-block><complex-block><complex-block><complex-block>

CONTACT US FOR A CUSTOMIZED PACKAGE

# Digital Audience

#### HONOLULU® M A G A Z I N E

WEBSITE U	JSERS				
<b>female</b> 53%	<b>male</b> 47%	<b>AGE 18-34</b> 34%	<b>AGE 35-44</b> 18%	<b>AGE 45-54</b> 18%	<b>age 55</b> + 30%
		SOCIAL MEDIA	FOLLOWER	5	
		FEMALE 65%	<b>male</b> 35%		
		FRO			
WEBSITE U	JSERS				
female 45%	male 55%	<b>AGE 18-34</b> 33%	<b>AGE 35-44</b> 19%	<b>AGE 45-54</b> 20%	<b>age 55</b> + 28%
		SOCIAL MEDIA	FOLLOWER	5	
		female 65%	<b>male</b> 35%		
		Tennoluu	nily		
WEBSITE U	JSERS				
female 65%	male 35%	average age 34-55	AV	erage number of 2	CHILDREN

#### SOCIAL MEDIA FOLLOWERS

FEMALE	MALE
85%	15%



### CONTACT US

aio MEDIA GROUP aio MEDIA/PACIFIC BASIN COMMUNICATIONS

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